



AUGENTIC - Driven by Technology

AUGENTIC GmbH having its headquarters in Munich, Germany is a globally operating company in the business of digital identities, the related identity management and digital payment solutions.

Our projects range from the supply of components all the way through to turnkey solution projects. Using AUGENTIC's competencies and talents our customers - governments and central banks worldwide - have a responsible, trustworthy and competent partner for the secure handling of the identity of their citizens and the development of digital payment systems.

Founded by a team of well-known industry experts, AUGENTIC GmbH combines innovative power with many years of expertise enabling customers to benefit from tailor made solutions of exceptional and lasting quality.

Our talents are a key asset to the company. Therefore, we put great efforts in individual development plans. So, are you interested in shaping the future and make this world a safer place together with us? You can expect exciting, varied tasks with the opportunity to actively shape the further development of the company.

BE AUGENTIC!

We are currently looking for a

Vice President Sales Africa (m/f/d)

for our recently established subsidiary in Zurich, Switzerland

Task description:

- You actively analyze and identify new sales opportunities in Africa
- You promote our solutions and acquire projects from existing and new customers in Africa
- You sponsor existing projects from a sales perspective
- You draft commercial offers in a team with the proposal managers

Requirements:

- You have a university degree in Economics or Business Administration
- You have at least 5 years of experience in international government related sales and marketing positions
- You are customer focused with strong interpersonal and intercultural skills
- You are self-motivated and able to lead and motivate your team
- You have excellent negotiation, communication and presentation skills, both orally and in writing
- You are solution oriented and able to manage complexity
- Language skills: Fluent in English and French. Other languages are an advantage

Our offer:

- A management position with room for creativity and development
- An extraordinary and exciting product portfolio

- A working environment characterized by team spirit and mutual appreciation
- Flat hierarchies
- Direct reporting line to experienced senior management
- Flexible working hours
- Top office location

Start of Employment:

01.11.2020 or as otherwise agreed

We are looking forward to receiving you full application documents. Please send the by email to **careers@augentic.com** or **upload them on www.augentic.com**

For any questions about the job offering don't hesitate to contact our HR-Department:

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